# PAYCE CONSOLIDATED LIMITED

# ABN 19 001 566 310

# **FINANCIAL REPORT**

FOR THE YEAR ENDED 30 JUNE 2013

# PAYCE CONSOLIDATED LIMITED ANNUAL REPORT 2013

# CONTENTS

- 05 Directors' Report
- 16 Lead Auditor's Independence Declaration
- 17 Corporate Governance Statement
- 22 Financial Statements
- 26 Notes to the Financial Statements
- 56 Directors' Declaration
- 57 Independent Auditor's Report
- 59 ASX Additional Information
- 61 Corporate Directory

# CHAIRMAN'S REVIEW

Payce Consolidated Limited, and its associated entities ("the Group"), is pleased to report a fourth successive year of consistent profits, recording an after tax profit of \$18.9 million for the year ended June 2013 from the continued focus on its core medium-density residential and mixed-use projects.

The Group's balance sheet continues to expand, reflecting the increased pipeline of development projects at Victoria Park, Riverwood North, Hurstville, Wentworth Point and Ermington. Balance sheet financial debt remains specific to particular assets and development projects, recorded as at 30 June 2013 at \$62.4 million (2012: \$77.3 million).

In the second half of 2012 the Group completed the 153 unit "APEX" residential project at Victoria Park, Sydney. The Group has also commenced construction of the 322 unit "Platinum" joint venture project and continues to progress the "East Village" mixed-use retail, commercial and residential project, both located at Victoria Park and flagged for completion in 2014. The Group has also received strong pre-sale demand for the initial stages of its Riverwood North development.

Whilst market conditions for residential development have shown improvement over the past period, the Group remains cautious and measured in its activities and in its assessment of further medium to long-term opportunities.

I would like to thank our directors, management and staff for their continued efforts and loyalty to the Group's continued advancement.

B.M. Boyd CHAIRMAN

# DIRECTORS' REPORT

The directors present their report together with the financial report of Payce Consolidated Limited ('the Company') and of the Group, being the Company and its controlled entities, for the financial year ended 30 June 2013.

# 1. DIRECTORS

The directors of the Company at any time during or since the end of the financial year are:

Name and	Age	Qualifications, experience, special responsibilities
independence status		and other directorships
Mr. Brian M. Boyd Chairman and Managing Director	64	Brian Boyd was appointed as a Director and Managing Director in 1987 and Chairman of the Board on 8 July 2010. Brian has over 32 years' experience in the property industry.
Mr. Roger R. Short Non-Executive Director Independent	68	Roger Short was appointed as a Director in 1996. He practised as a lawyer for over 35 years involved in large scale property development projects and commercial and public infrastructure, retiring from practice with McCullough Robertson in 2005. Roger has been a director of public companies for more than 28 years and continues to be involved in company governance in the construction and infrastructure industries. During the past 7 years Roger has also served as a director of Sedgman Limited.
		Roger is a member of the Audit Committee.
Mr. Christopher I. Gabriel Non-Executive Director Independent	65	Chris Gabriel was appointed as a Director in 2010. Chris brings substantial knowledge to the Board from over 32 years of advisory, accounting and tax experience to mid- tier businesses across a broad spectrum of industries. Chris has been a Fellow with the Institute of Chartered Accountants of Australia since 1973, has been a principal in practice since 1976 and is a registered company auditor. Chris is a member of the Audit Committee.

All directors held their position as director throughout the entire financial year and up to the date of this report, unless otherwise stated.

# 2. COMPANY SECRETARY

# Mr. Brian H. Bailison

Brain Bailison, aged 42, was appointed as Company Secretary on 15 October 2009. He has a degree in Commerce and is a Chartered Accountant with extensive experience in accounting and reporting for both public and private companies.

# 3. DIRECTORS' MEETINGS

The number of directors' meetings (including meetings of committees of directors) and the number of meetings attended by each of the directors of the Company during the financial year are:

	Во	Audit Committee		
Director	Α	В	Α	В
B. M. Boyd	8	8	-	_
R. R. Short	7	8	2	2
C. I. Gabriel	7	8	2	2

- A Number of meetings attended
- B Number of meetings held during the time the director held office during the year

# 4. PRINCIPAL ACTIVITY

The principal activity of the Group during the year was the development and sale of residential, retail and commercial property. There were no significant changes in the activities of the Group during the year.

# 5. OPERATING RESULTS

The consolidated profit of the Group after providing for income tax and eliminating minority equity interests amounted to \$19.022 million.

# 6. DIVIDENDS PAID AND RECOMMENDED

The Company declared an unfranked ordinary dividend of 10c per share on 11 March 2013 amounting to \$2.975 million which was paid on 28 March 2013. No other dividends were declared or paid during the financial year or to the date of this report. Refer to Note 11 of the Financial Report.

# 7. REVIEW OF OPERATIONS

# Overview

During the year under review the Group continued its focus on its property development activities, recording a net profit before tax of \$25.6 million; resulting largely from the completion of the 'APEX' development and the joint operation with Sekisui House at Wentworth Point (as further detailed below).

#### **Operations – Development Activities**

# **APEX development - Victoria Park**

During the year under review the Group completed the development and settlement of the wholly owned 153 residential unit 'APEX' development located at Victoria Park.

#### East Village development – Victoria Park

Following the receipt of development consent approval and construction finance from the Commonwealth Bank of Australia, the Group commenced construction of its mixed-use development at Victoria Park incorporating an integrated retail, commercial and residential use. Sales of residential units have completed and pre-leasing of retail and commercial spaces continues to progress strongly, with major anchor tenants contracted. Construction is progressing with completion anticipated for the second half of 2014.

#### Platinum development – Victoria Park

Following a successful pre-sales campaign, the Group commenced development of the 322 residential unit 'Platinum' development at Victoria Park, funded by a senior construction facility from Westpac Bank. The project is progressing and is expected to complete in the second half of 2014.

## **Riverwood North Urban Renewal project**

The Group continues to progress the Riverwood North urban renewal project with the New South Wales Government, with the initial 123 social housing units currently nearing completion. The Group launched the pre-sale of the initial stages of the private development and anticipates commencing construction by the end of 2013. The total project includes the replacement of 150 social housing units and the construction of up to 600 private units on the four hectare site over the next 7 years.

#### Wentworth Point

On 13 June 2013, the Group announced a joint operation agreement with Sekisui House Australia Holdings ('Sekisui House') to develop its remaining land in 'The Waterfront' residential precinct located at Wentworth Point into approximately 600+ quality residential apartments. This arrangement replaces the call option announced in June 2012. The property remains tenanted until mid-2015.

# Other development projects

During the year under review the Group continued to assess several development opportunities, and was successful in acquiring future development rights at the Wentworth Point Ferry Terminal and at Ermington, NSW. Including the previously acquired Hurstville land, the Group holds a strong pipeline for future development and release.

## **Operations – Finance**

During the year under review the Group's financial liabilities decreased to \$62.4 million from \$77.3 million in 2012, being a combination of repayment of the APEX construction facility and continued drawdowns to fund the construction development activities referred to above.

# 8. ENVIRONMENTAL REGULATION

The Group's operations are subject to State and Federal legislation regulating building and the development of land. The Group has a policy of complying with all its environmental performance obligations and the directors are not aware of any significant breaches during the year covered by this report.

# 9. FINANCIAL POSITION

The net assets of the Group increased from \$116.8 million at 30 June 2012 to \$135.6 million at 30 June 2013. During the year, the Group's total asset position increased by \$11.6 million to \$217.5 million at 30 June 2013, whilst total liabilities decreased by \$7.1 million to \$81.9 million at 30 June 2013.

# **10. EVENTS SUBSEQUENT TO BALANCE DATE**

On 9 August 2013 the Group exchanged contracts and paid a 10% deposit for the acquisition of a 4.25 hectare mixed-use development site in the Sutherland Shire of Sydney. The consideration for the property was \$61 million and settlement is due in the second quarter of the 2014 calendar year.

# **11. LIKELY DEVELOPMENTS AND FUTURE RESULTS**

The business will continue to focus on the development and sale of community and stand-alone residential and mixed-use property in future years. Growth over the medium to longer term will be driven by the execution of the development pipeline projects mentioned in the Review of Operations above.

# **12. KEY BUSINESS STRATEGIES AND FUTURE PROSPECTS**

Payce has a strong history of delivering successful residential and commercial development projects. This industry and business experience will be used to manage the business response to market cycles and identify new business opportunities in future periods.

# **13. STATE OF AFFAIRS**

With the exception of the matters stated in the Review of Operations there have been no other significant changes in the state of affairs of the Company or the Group during the year ended 30 June 2013.

# 14. DIRECTORS' INTEREST IN SHARES OF THE COMPANY

Details of each director's relevant interest in the shares of the Company at the date of this report are:

B.M. Boyd	14,006,799
R.R. Short	65,000
C.I. Gabriel	0

C.I. Gabriel

Refer to Note 27 for detailed information.

# **15. SHARE OPTIONS**

# Options granted over unissued shares

As at the date of this report the Company had nil (2012: 1,800,000) options over unissued ordinary shares.

No options over unissued shares have been granted during or since the end of the year.

#### Shares issued as a result of the exercise of options

No shares have been issued during or since the end of the year (2012: nil) as a result of the exercise of an option of unissued shares, with the remaining options over the Company's shares lapsing during the year.

# **16. INDEMNIFICATION OF OFFICERS AND AUDITORS**

Clause 112 of the Company's Constitution requires the Company to indemnify each officer of the Company (subject to certain qualifications) against any liability incurred by the officer in or arising out of the conduct of the business of the Company or the discharge of the duties of the officer unless the liability was incurred by the officer through his or her own dishonesty, negligence, lack of good faith or breach of duty.

The directors and key management personnel named in Section 18.2 of the Directors' Report have the benefit of the indemnity in Clause 112 to the extent they act in the capacity as officers of the Company or its Group companies. The Company has insured against amounts which it may be liable to pay to officers pursuant to Clause 112 or which it may otherwise agree to pay by way of indemnity. The terms and conditions of the contracts of insurance prohibit the nature of any liability and the amount of the premium from being disclosed.

The Company has not entered into any agreement with their current auditors, KPMG, indemnifying them against any claims by third parties arising from their report on the Annual Financial Report.

# **17. PROCEEDINGS ON BEHALF OF COMPANY**

No person has applied for leave of Court to bring proceedings on behalf of the Company or intervene in any proceedings to which the Company is a party for the purpose of taking responsibility on behalf of the Company for all or any part of those proceedings.

The Company was not a party to any such proceedings during the year.

# **18. REMUNERATION REPORT - Audited**

#### 18.1 Principles of compensation - Audited

Remuneration of Directors and senior executives is referred to as compensation as defined in AASB 124 Related Party Disclosures.

Key management personnel have authority and responsibility for planning, directing and controlling the activities of the Group. Key management personnel comprise the directors of the Company and senior executives of the Group.

The directors have agreed that under the Company's Constitution, the non-executive directors are to be paid remuneration for ordinary services such sums as may from time to time be determined by a meeting of members.

The compensation structures explained below are designed to attract suitably qualified executives, reward the achievement of strategic objectives, and achieve the broader outcome of increasing the Company's profit and creation of value for shareholders. The compensation structures take into account:

- The capability and experience of the key management personnel;
- The key management personnel's ability to control the relevant segment performance;
- The Group's performance being:
- the Group's earnings;
- the growth in share price and returns on shareholder wealth;
- the amount of incentives within each key management personnel's remuneration.

Compensation packages may include a mix of fixed and performance linked compensation.

## **Fixed Compensation**

Fixed compensation consists of base compensation (which is calculated on a total cost basis and includes any fringe benefits tax charges related to employee benefits including motor vehicles), as well as employer contributions to superannuation funds.

Key management personnel compensation levels are reviewed annually by the Managing Director through a process that considers individual, segment and overall performance of the Group.

#### Short-term Incentive Bonus (STI)

The objective of the STI program is to link the achievement of the Company's operational targets with the remuneration received by the executives charged with meeting those targets. The operational targets consist of a number of Key Performance Indicators (KPI's) covering both financial and non-financial measures of performance.

On an annual basis, the overall performance of the Company is considered along with the individual executive's performance in determining any bonus amount.

#### Long-term Incentives (LTI)

The Company currently has no LTI scheme.

#### **Company Performance and Remuneration**

In considering the Group's performance and benefits for shareholders' wealth the directors have regard to the following indices in respect of the current financial year and the previous four financial years.

	2013	2012	2011	2010	2009
	\$'000	\$'000	\$'000	\$'000	\$'000
Net profit /(loss)	19,022	23,391	12,797	1,518	(33,693)
Share price at year end	\$4.15	\$3.10	\$3.01	\$1.50	\$0.75

# 18. REMUNERATION REPORT (continued)- Audited

# **Service Agreements**

Remuneration and other terms of employment for executives are formalised in service contracts. For executive directors no formalised service contracts exist.

## Mr B.H. Bailison

Company Secretary & Chief Financial Officer

- Employment commenced 13 May 2008;
- Fixed remuneration, inclusive of superannuation, of \$315,000 per annum, reviewed annually by Managing Director;
- May resign from position by giving one month's written notice. The Company may make payment in lieu of notice or part of that period;

# Mr D. J. SULLIVAN

General Manager

- Employment commenced 1 January 2006;
- Fixed remuneration, inclusive of superannuation, of \$260,000 per annum, reviewed annually by Managing Director;
- May resign from position by giving one month's written notice. The Company may make payment in lieu of notice or part of that period;

# 18. REMUNERATION REPORT (continued) - Audited

# 18.2 Directors' and senior executives' remuneration (Company and Consolidated) - Audited

Details of the nature and amount of each element of remuneration of each director of the Company and all Group key management personnel:

		Short-term			Post- employment	Other long	Termin -ation	Share based	TOTAL	% of remuneration	Value of options as
EXECUTIVES		Salary, fees & commissio ns	Primary cash bonus	Non-cash benefits	Super- annuation	term		payments		performance related	proportion of remuneration
B.H. Bailison	2013	297,000	-	64,930	18,000	26,376	-	-	406,306	0.0%	0.0%
Company Secretary & CFO	2012	297,000	-	10,281	18,000	1,624	-	-	326,905	0.0%	0.0%
D.J. Sullivan	2013	238,532	-	30,868	21,468	4,574	-	-	295,442	0.0%	0.0%
General Manager	2012	228,727	-	26,808	20,585	7,765	-	-	283,885	0.0%	0.0%
Total	2013	535,532	-	95,798	39,468	30,950	-	-	701,748	0.0%	0.0%
Total	2012	525,727	-	37,089	38,585	9,389	-	-	610,790	0.0%	0.0%

The short-term incentive bonus included as compensation for the relevant year relates to that financial year.

# 18. REMUNERATION REPORT (continued) - Audited

# 18.2 Directors' and senior executives' remuneration (Company and Consolidated) (continued) - Audited

DIRECTORS		Salary, fees &	Short-term Primary		Post- employment	Other long- term	Termin- ation	Share based payments	TOTAL	% of remuneration performance related	Value of options as proportion of remuneration
		commissio ns	cash bonus	Non-cash benefits	Super- annuation						
Non-executive											
R.R. Short	2013	65,533	-	4,467	6,300	-	-	-	76,300	0.0%	0.0%
	2012	34,000	-	36,000	6,300	-	-	-	76,300	0.0%	0.0%
C.I. Gabriel	2013	52,300	-	17,700	6,300	-	-	-	76,300	0.0%	0.0%
	2012	30,400	-	39,600	6,300	-	-	-	76,300	0.0%	0.0%
Executive											
B.M. Boyd	2013	108,725	-	143,180	18,298	4,386	-	-	274,589	0.0%	0.0%
-	2012	108,725	-	143,973	18,298	4,599	-	-	275,595	0.0%	0.0%
Total (Consolidated)	2013	226,558	-	165,347	30,898	4,386	-	-	427,189	0.0%	0.0%
	2012	173,125	-	219,573	30,898	4,599	-	-	428,195	0.0%	0.0%

# 18. REMUNERATION REPORT (continued) - Audited

# 18.3 Analysis of bonuses included in remuneration - Audited

No short-term incentive cash bonuses were awarded as remuneration during the year to any Director of the Company or any Group senior executive other than as noted in Section 18.2 of the Directors' Report.

#### 18.4 Equity instruments - Audited

#### 18.4.1 Options and rights over equity instruments granted as compensation

No options have been granted as compensation during or since the end of the year or in the prior year.

### 18.4.2 Modification of terms of equity-settled share-based payment transactions

No terms of equity-settled share-based payment transactions (including options and rights granted as compensation to key management personnel) have been altered or modified by the issuing entity during the reporting period or prior period.

#### 18.4.3 Exercise of options granted as compensation

No shares were issued on the exercise of options previously granted as compensation during the reporting period or prior periods.

#### 18.4.4 Analysis of options and rights over equity instruments granted as compensation

There are currently no outstanding options or rights over equity instruments granted as compensation.

#### 18.4.5 Analysis of movements in options

During the year vested and unexercised options over 600,000 shares lapsed which had been granted to B.H. Bailison in previous years.

## **19. AUDIT SERVICES**

The Company may decide to employ the auditor on assignments additional to their statutory audit duties where the auditor's expertise and experience with the Company are important. No non-audit services were provided during the year.

During the year the following fees were paid or payable for services provided by the auditor of the Group and its related practices:

	2013	2012
Audit and Non-Audit Services	\$	\$
KPMG Australia		
Audit and review of financial reports and other audit work under the		
Corporations Act 2001	150,000	205,000
Non-Audit Services	-	-
Total Remuneration	150,000	205,000

# 20. AUDITOR'S INDEPENDENCE DECLARATION UNDER SECTION 307C OF THE CORPORATIONS ACT

The Lead Auditor's Independence Declaration is set out overleaf and forms part of the Directors' Report for the financial year ended 30 June 2013.

# **21. ROUNDING OF AMOUNTS**

The parent company is a company of the kind specified in Australian Securities and Investments Commission Class Order 98/100. In accordance with that Class Order, amounts in the financial statements have been rounded to the nearest thousand dollars unless specifically stated to be otherwise.

This report has been made in accordance with a resolution of directors.

**B.M. Boyd** DIRECTOR

C.I. Gabriel

DIRECTOR

Sydney, New South Wales 22 August 2013



# Lead Auditor's Independence Declaration under Section 307C of the Corporations Act 2001

To: the directors of Payce Consolidated Limited

I declare that, to the best of my knowledge and belief, in relation to the audit for the financial year ended 30 June 2013 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

КРМС КРМС

Kim Lawry Partner

Sydney 22 August 2013

> KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.

#### CORPORATE GOVERNANCE STATEMENT

The Board is responsible for the corporate governance practices of Payce Consolidated Limited (the 'Company') and its group of entities (the 'Group'). This statement sets out the main corporate governance practices that are currently in place.

Unless otherwise stated the Company's governance accords with the principles and recommendations of the ASX Corporate Governance Council.

# **BOARD OF DIRECTORS**

The Board Charter sets out the principles for the operation of the Board and has been adopted on the basis that corporate governance and good governance procedures can add to the performance of the Company, the creation of shareholder value and engender the confidence of stakeholders.

The Board is accountable to shareholders for the performance of the Company and its key responsibilities are to:

- determine and approve the corporate strategy, policy and direction of the Company with a view to maximise shareholder value and to set goals and objectives for management;
- approve all accounting policies, financial reports and material reporting by or on behalf of the Company;
- determine the Company's dividend policy and the amount and timing of all dividends paid to shareholders;
- oversee the processes for identifying the major risks facing the Company and review that appropriate and adequate controls, monitoring and reporting mechanisms are in place;
- review the performance and effectiveness of the Company's corporate governance policies and procedures and consider any amendments to those policies and procedures;
- approve the appointment of Directors to the Committees established by the Board; and
- maintain high business standards and ethical behaviour throughout the Company.

# **Board Composition and Size**

The Board currently comprises the following Board Members:

Name	Position
Brian Boyd	Chairman & Managing Director
Roger Short	Non-Executive Director – Independent
Christopher Gabriel	Non-Executive Director – Independent

The background details for each of the Company's directors are listed on page 6 of the Company's 30 June 2013 Financial Report.

The Chairman & Managing Director, Brian Boyd, is an integral part of the Company and has been for a significant period to time. Due to the complexity and scale of the Company's developments, the importance of continuity and his detailed knowledge of the business, the Board considers it optimal that Mr Boyd continues in his roles of both Chairman and Managing Director.

The Board Charter provides, where required, that a lead independent non-executive director will be nominated to act as a liaison for independent non-executive directors and to confer with the Chairman on any issues raised by the independent non-executive directors in connection with the discharge by the Chairman of his responsibilities and the function and obligations of the Board and each Board Committee.

The Company's Constitution provides that:

- the number of Directors shall be not less than 3 nor more than 10;
- one third of the Directors must retire from office at the annual general meeting each year and are eligible for re-election;
- a Director appointed to fill a casual vacancy must face election at the next Annual General Meeting;
- a Director ceases to hold office on attaining the age of 72 years;
- a quorum requires a minimum of 2 Directors.

## **Director Independence**

The two Non-Executive Directors on the Board of the Company meet the independence criteria detailed in the ASX Best Practice Recommendations. In particular they:

- do not have a substantial shareholding in the Company nor are they officers of, or otherwise associated directly with a substantial shareholder of the Company;
- are not, and within the last three years have not been, an employee of the Company or any of its related entities;
- do not have material business or contractual relationships with the Company; and
- have no conflicts of interest.

Subject to the prior approval of the Chairman, Board Committees and individual Directors are entitled to seek independent professional advice at the Company's expense for the purposes of the proper performance of their duties.

# **BOARD COMMITTEES**

#### Audit Committee

The Audit Committee was established by the Board to support and advise the Board with fulfilling its responsibilities to shareholders, employees and other stakeholders of the Company by:

- assisting the Board in fulfilling its oversight responsibilities for the financial reporting process, the system of internal control relating to all matters affecting the Company's financial performance, the audit process, and the Company's process for monitoring compliance with laws and regulations and the code of conduct; and
- supervising the Company's risk management practices.

The current members of the Audit Committee are:

- Roger Short and
- Christopher Gabriel.

The Audit Committee meets as required throughout the year but not less than twice a year. The meetings are attended by the Managing Director, Chief Financial Officer and independent auditors where appropriate.

As outlined in the Audit Committee Charter, the main objectives of the Committee are to:

- ensure that the quality of financial reporting for the half year, full year and annual report is complete and reflects appropriate accounting policies and practices;
- · review with management and external auditors the results of the audit;
- make informed recommendations to the Board regarding accounting policies, practices and disclosures;
- review the scope, cost and results of the independent audit and review and confirm the independence and performance of the external auditors;
- review and assess the adequacy of the Company's accounting and internal controls;
- review with management the system for identifying, managing and monitoring the key risks of the Company, consider the overall risk management process and review its effectiveness in meeting sound corporate governance principles; and
- monitor conflicts of interest and review proposed transactions between related parties.

# **DISCLOSURE POLICY**

The Company has a Disclosure Policy to ensure that the Company complies with its disclosure obligations under the Corporations Act 2001 and the Listing Rules of the ASX Limited (ASX). The policy sets out the standards, protocols and requirements expected of all Directors and employees of the Company, and is designed with the intention of ensuring that all investors have equal and timely access to information concerning the Company.

The Company Secretary, in conjunction with the Managing Director, is responsible for overseeing the implementation and operation of the Policy and is responsible for reviewing information reported by the Directors or employees and determining with the Managing Director whether any such information is required to be disclosed to the ASX, making ASX announcements and issuing media releases and other written public statements on behalf of the Company. This policy has been amended to reflect the recent update of the ASX Continuous Disclosure Guidelines.

# **REMUNERATION AND PERFORMANCE**

Due to the structure and size of the Company the Board has not established a Remuneration Committee. In consultation with the Managing Director the Board is responsible for determining remuneration benchmarks, performance objectives and approving remuneration arrangements.

#### Board Remuneration and Performance Review

Non-Executive Directors are remunerated by way of fees and superannuation contributions only. The Non-Executive Directors do not receive options or bonus payments and are not provided with retirement benefits, other than superannuation.

The performance of the Board is reviewed to ensure that individual directors and the Board are collectively fulfilling their duties detailed above. The review takes into account the attendance at and involvement in Board Meetings, their performance and other matters identified by the Board.

### Executive Remuneration and Performance Review

Executive remuneration comprises a balance of fixed and incentive pay, which varies with the seniority and complexity of the role and is benchmarked against relevant market practice.

The Remuneration Report is detailed in the 2013 Financial Report.

The Board (with the assistance of the Managing Director) annually assesses the performance of executives having regard to both the individual performance targets and the Company's performance targets.

# ETHICAL STANDARDS

The Board has implemented a Code of Conduct that applies to all directors, officers and employees of the Company whether on a full time, part-time, casual, temporary or contract basis.

The Code of Conduct covers the following principles which are to be applied at all times:

- Conflicts of interest;
- Corporate opportunities;
- Confidentiality;
- Responsibilities to stakeholders;
- Trading in securities;
- Protection and proper use of the Company's assets;
- Compliance with laws and regulations;
- Encouraging the reporting of unlawful or unethical behaviour.

# **DIVERSITY POLICY**

The Board is committed to workplace diversity, in particular gender diversity, and has adopted a Diversity Policy that includes, but is not limited to, gender, age, ethnicity and cultural background. The Company recognises the benefits arising from employee and Board diversity, including a broader pool of high quality employees, higher employee retention and benefits arising from contributions of people with diverse backgrounds, experiences and perspectives.

Owing to the small number of Board members and employees and low staff turnover the Company does not set specific representation targets but does take diversity into account when hiring and promotion opportunities arise. The Board comprises three members and there are fewer than 15 employees. Nearly half the employees are female.

# SECURITIES TRADING POLICY

The Company has a Securities Trading Policy that details the legal duties placed upon the Directors, Officers and employees of the Company in respect of their dealings in the shares of the Company.

# **BUSINESS RISK MANAGEMENT**

The Board ultimately determines the Company's risk profile and, with the assistance of the Audit Committee, is responsible for overseeing and approving risk management strategies and policies, internal compliance and controls.

The responsibility for undertaking and assessing risk management and internal control effectiveness is delegated to management which provides regular reporting to the Audit Committee.

The Managing Director and Chief Financial Officer report in writing to the Board for half-year and year-end reporting periods that:

- the Company's financial statements present a true and fair view of the Company's financial condition and operational results and are in accordance with relevant accounting standards; and
- the Company's risk management, internal compliance & control systems are operating efficiently and effectively.

# **COMMUNICATION WITH SHAREHOLDERS**

Information is communicated to shareholders through:

- the Annual Report and Interim Report;
- disclosures made to the Australian Securities Exchange; and
- occasional letters from the Chairman and Managing Director to inform shareholders of key matters of interest.

The Company encourages shareholders to attend and participate in the Annual General Meeting and any General Meetings of the Company. Details of any proposed meetings will be provided to shareholders well in advance of the relevant dates.

# ASX CORPORATE GOVERNANCE PRINCIPLES AND RECOMMENDATIONS

The Company does not currently comply with the following ASX Corporate Governance Principles and Recommendations:

Recommendation	Further Details
2.2 and 2.3 Chairperson should be an independent director and should be separate from the Managing Director	The Chairman and Managing Director, Brian Boyd, is an integral part of the Company, and has been for a significant period to time. Due to the complexity and scale of the Company's developments, the importance of continuity and his detailed knowledge of the business, the Board considers it optimal that Mr Boyd continues in his roles of both Chairman and Managing Director.
2.4 The Board should establish a Nomination Committee	Having regard to the number of members currently comprising the Company's Board, the Directors do not consider it appropriate to establish a Nomination Committee and currently performs these functions. Although this is inconsistent with the recommendation, the recommendation itself recognises that a Nomination Committee does not provide the same efficiencies for smaller boards.
8.1 & 8.2 The Board should establish a Remuneration Committee	Having regard to the number of members currently comprising the Company's Board, the Directors do not consider it appropriate to establish a Remuneration Committee. The Board, in consultation with the Managing Director is responsible for the determination of remuneration and the assessment of performance. Although this is inconsistent with the recommendation, the recommendation itself recognises that a Remuneration Committee does not provide the same efficiencies for smaller boards.

		Consoli	dated
	Note	2013 \$'000	2012 \$'000
Continuing Operations			
Revenue	5	152,169	22,359
Cost of sales	6	(115,167)	(9,478)
Gross profit		37,002	12,881
Other income	5	205	225
Administration expenses		(5,606)	(5,506)
Property expenses		(708)	(672)
Marketing expenses		(6,196)	(2,458)
Impairment of available for sale financial assets		-	(437)
Profit before tax and net financing costs		24,697	4,033
Finance income		2,258	3,569
Finance costs		(1,829)	(1,638)
Net financing income	7	429	1,931
Share of profits of equity accounted investments	29	450	4,940
Profit before income tax		25,576	10,904
Income tax (expense) / benefit	8	(6,554)	12,487
Profit for the year		19,022	23,391
Other comprehensive income			
Items that may be reclassified to profit and loss:			
Revaluation of available for sale financial assets (net of tax)		(86)	(104)
Total comprehensive profit for the year		18,936	23,287
Profit attributable to:			
Owners of the Company		19,022	23,391
Profit for the year		19,022	23,391
Total comprehensive profit attributable to:			
Owners of the Company		18,936	23,287
Total comprehensive profit for the year		18,936	23,287
Earnings per share			
Basic earnings per share (cents per share)	10	64.0	78.6
Diluted earnings per share (cents per share)	10	63.6	78.6

The Consolidated Statement of comprehensive income is to be read in conjunction with the notes to the financial statements.

		Consolic	lated
		2013	2012
	Note	\$'000	\$'000
Current Assets			
Cash and cash equivalents	12	24,911	25,809
Trade and other receivables	13	19,092	6,074
Properties held for development and resale	14	-	53,963
Other assets	18	4,149	2,645
Total Current Assets		48,152	88,491
Non-Current Assets			
Trade and other receivables	13	2,262	9,699
Properties held for development and resale	14	124,349	82,867
Investments accounted for using the equity method	15	19,489	1,743
Property, plant and equipment	16	376	469
Financial assets	17	2,263	2,099
Deferred tax assets	22	11,724	14,338
Other assets	18	8,846	6,087
Total Non-Current Assets		169,309	117,302
Total Assets		217,461	205,793
Current Liabilities			
Trade and other payables	19	13,473	8,443
Financial liabilities	20	15,664	42,782
Provisions	21	802	705
Total Current Liabilities		29,939	51,930
Non-Current Liabilities			
Trade and other payables	19	-	2,500
Financial liabilities	20	46,739	34,474
Provisions	21	40	40
Deferred tax liability	22	5,133	-
Total Non-Current Liabilities		51,912	37,014
Total Liabilities		81,851	88,944
Net Assets		135,610	116,849
Equity			
Issued capital	23	45,382	45,382
Reserves	24	1,756	2,367
Retained earnings		85,172	68,600
Total equity attributable to equity holders of the Company		132,310	116,349
Non-controlling interest		3,300	500
Total Equity		135,610	116,849
		· ·	·

The Consolidated Statement of financial position is to be read in conjunction with the notes to the financial statements.

# FINANCIAL STATEMENTS | CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 30 JUNE 2013

Consolidated	lssued Capital \$'000	Retained Earnings \$'000	Capital Profits Reserve \$'000	Share Based Payments Reserve \$'000	Asset Revaluation Reserve \$'000	Available- For-Sale Investments Revaluation Reserve \$'000	Asset Realisation Reserve \$'000	Shares Forfeited \$'000	Non- controlling interest \$'000	Total \$'000
Balance at 1 July 2012	45,382	68,600	2,021	525	17	(200)	-	4	500	116,849
Revaluation of shares available for sale	-	-	-	-	-	(86)	-	-	-	(86)
Profit attributable to owners of the Company	-	19,022	-	-	-	-	-	-	-	19,022
Reserve transfer to Retained Earnings	-	525		(525)	-	-	-	-	-	-
Dividends	-	(2,975)	-	-	-	-	-	-	-	(2,975)
Contributions by non- controlling interest	-	_	-	-	-	<u>-</u>	_	-	2,800	2,800
Balance at 30 June 2013	45,382	85,172	2,021	-	17	(286)	-	4	3,300	135,610
Balance at 1 July 2011	45,382	28,675	2,021	525	26	(53)	16,525	4	0	93,105
Revaluation increment realised on sale of land held for redevelopment	-	-	-	-	(9)	-	9	-	-	-
Revaluation of shares available for sale	-	-	-	-	- -	(147)	-	-	-	(147)
Reserve transfer to Retained Earnings	-	16,534	-	-	-	-	(16,534)	-	-	-
Profit attributable to owners of the Company		23,391	-	-	-	-	-	-	-	23,391
Contributions by non- controlling interest	-	-	-	-		-	-	-	500	500
Balance at 30 June 2012	45,382	68,600	2,021	525	17	(200)	-	4	4	116,849

The Statement of changes in equity is to be read in conjunction with the notes to the financial statements.

		Consolidated	
		2013	2012
	Note	\$'000	\$'000
Cash flows from operating activities			
Receipts from customers		141,635	36,871
Payments to suppliers and employees		(98,305)	(58,516)
Payments for the acquisition of development properties		(11,301)	(9,312)
Loans to fund property development activities		(13,794)	(13,881)
Repayment of loans funding property development activities		-	7,495
Payments for the acquisition of property, plant and equipment		(110)	(65)
Profits received from associates		-	4,857
Finance income received		2,258	3,400
Finance costs paid		(7,401)	(3,784)
Income taxes refunded		1,194	
Net cash provided by / (used in) operating activities	31a	14,176	(32,935)
Cash flows from investing activities			
Payments for financial assets acquired		(250)	(2,300)
Dividends and distributions received		204	224
Net cash used in investing activities		(46)	(2,076)
Cash flows from financing activities			
Proceeds from borrowings		42,245	50,877
Repayment of borrowings		(57,098)	-
Minority interest equity contributions		2,800	500
Dividends paid		(2,975)	-
Net cash (repaid) / raised in financing activities		(15,028)	51,377
Net (decrease) / increase in cash held		(898)	16,367
Cash at beginning of financial year	12	25,809	9,442
Cash at end of financial year	12	24,911	25,809
-		· · · ·	

The Consolidated Statement of cashflows is to be read in conjunction with the notes to the financial statements.

# Note 1. Reporting Entity

Payce Consolidated Limited (the 'Company') is a company limited by shares incorporated and domiciled in Australia whose shares are publicly traded on the Australian Securities Exchange. The consolidated financial statements of the Company for the financial year ended 30 June 2013 comprise the Company and its controlled entities and interests in associates and jointly controlled entities (together referred to as the 'Group'). The Company is a for profit entity.

The nature of the operations and principal activities of the Group are described in the Directors' Report.

# Note 2. Basis of Preparation

# (a) Statement of compliance

The consolidated financial statements are general purpose financial statements which have been prepared in accordance with Australian Accounting Standards ('AASBs') (including Australian Interpretations) adopted by the Australian Accounting Standards Board ('AASB') and the Corporations Act 2001. The consolidated financial statements comply with the International Financial Reporting Standards ('IFRSs') adopted by the International Accounting Standards Board ('IASB').

The consolidated financial statements were authorised for issue by the Board of Directors on 22 August 2013.

# (b) Basis of measurement and functional currency

The financial report is presented in Australian dollars (the Group's functional currency) and has been prepared on a historical cost basis, except for investment properties, trade receivables and available-for-sale financial assets which have been measured at fair value. The methods used to measure fair values are discussed further in Note 4.

# (c) Use of estimates and judgements

The preparation of consolidated financial statements requires management to make judgements, estimates and assumptions that affect the application of accounting policies and reported amounts of assets and liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimate is revised if the revision affects only that period or in the period of the revision and future periods if the revision affects both current and future periods.

In particular, information about significant areas of estimation, uncertainty and critical judgements in applying accounting policies that have the most significant effect on the amounts recognised in the financial statements are described in the following notes to the financial statements:

- Trade and other receivables assessment of recoverable amounts. (Note 4 (a)).
- Tax assets and liabilities recognition of deferred tax assets. (Note 4 (c)).
- Properties held for development and resale. (Note 4 (d)).

# (d) Going concern basis

The financial report has been prepared on a going concern basis which contemplates continuity of normal business activities and the realisation of assets and settlement of liabilities in the ordinary course of business.

# Note 2. Basis of Preparation (continued)

In consideration of the above circumstances the directors have determined that the preparation of the financial report on a going concern basis to be appropriate.

# Note 3. Description of Significant Accounting Policies

The accounting policies set out below have been applied consistently to all periods presented in the consolidated financial statements and have been applied consistently by all entities in the Group. Certain comparative amounts have been reclassified to conform to the current year's presentation.

# (a) Basis of consolidation

The consolidated financial statements of the Group for the financial year ended 30 June 2013 comprise the Company and its controlled entities and interests in associates and jointly controlled entities (together referred to as the 'Group').

# Subsidiaries

Subsidiaries are entities controlled by the Group. The financial statements of controlled entities are included in the consolidated financial statements from the date on which control commences until the date that control ceases.

# Associates and jointly controlled entities

Associates are those entities in which the Group has significant influence, but not control, over the financial and operating policies. Significant influence is presumed to exist when the Group holds between 20% and 50% of the voting power of another entity. Jointly controlled entities are those over whose activities the Group has joint control, established by contractual agreement and requiring unanimous consent for strategic financial and operational decisions.

Associates and jointly controlled entities are accounted for using the equity method and are initially recognised at cost. The consolidated financial statements include the Group's share of the income and expenses and equity movements of equity accounted investees, after any adjustments necessary to realign accounting policies that are dissimilar to those of the Group, from the date that significant influence or joint control commences until the date that significant influence or joint control ceases. If and when the Group's share of losses exceeds its interest in an equity accounted investee, the carrying amount of that interest is reduced to nil and the recognition of further losses is discontinued except to the extent that the Group has an obligation or made commitments on behalf of the investee.

# Jointly controlled operations

A jointly controlled operation is a joint venture carried on by each venturer using its own assets in pursuit of the joint operations. The consolidated financial statements include the assets that the Group controls and the liabilities that it incurs in the course of pursuing the joint operation and the expenses that the Group incurs and its share of the income earned from the joint operation.

# Transactions eliminated on consolidation

All intercompany balances and transactions, including unrealised profits arising from intra-group transactions, have been eliminated in the preparation of the consolidated financial statements. Unrealised gains arising from transactions with equity accounted investees are eliminated against the investment to the extent of the Group's interest in the investee. Unrealised losses are eliminated in the same way as unrealized gains, but only to the extent that there is no evidence of impairment.

## (b) Business combinations

Business combinations occur where control over another business is obtained and results in the consolidation of its assets and liabilities. All business combinations are accounted for by applying the acquisition method.

The acquisition method requires an acquirer of the business to be identified and for the cost of the acquisition and fair value of identifiable assets, liabilities and contingent liabilities to be determined as at acquisition date, being the date that control is obtained. Cost is determined as the aggregate of fair values of the assets given, equity issued and liabilities assumed in exchange for control together with costs directly attributable to the business combination. Any deferred consideration payable is discounted to present value using the entity's incremental borrowing rate.

Goodwill is recognised initially at the excess of cost over the acquirer's interest in the net fair value of the identifiable assets, liabilities and contingent liabilities recognized. If the fair value of the acquirer's interest is greater than cost, the surplus is immediately recognised in profit or loss.

## (c) Segment reporting

The Group determines and presents operating segments based on the information that internally is provided to the Managing Director, who is the Group's chief operating decision maker.

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses, including revenues and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are regularly reviewed by the Group's Managing Director to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Managing Director include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise mainly corporate assets (primarily the Company's headquarters), head office expenses, and income tax assets and liabilities.

# (d) Taxation

Income tax expense/benefit on the profit or loss for the year comprises current and deferred tax. Income tax expense/benefit is recognised in profit or loss except to the extent that it relates to items recognised directly in equity, in which case it is recognised in equity.

Current tax is the expected tax payable on the taxable income for the year, using tax rates enacted or substantively enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred tax is recognised using the balance sheet method, providing for temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and amounts used for taxation purposes. Deferred tax is not recognised for the following temporary differences: the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss, and differences relating to investments in subsidiaries and jointly controlled entities to the extent that it is not probable that they will not reverse in the foreseeable future. In addition, deferred tax is not recognised for taxable temporary differences arising on the initial recognition of goodwill. Deferred tax is measured at the tax rates that are expected to be applied to the temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to income taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

Additional income tax expenses that may arise from the distribution of cash dividends are recognised at the same time that the liability to pay the related dividend is recognised.

# Tax consolidation

The Company and its wholly-owned Australian resident entities are part of a tax consolidated group that was formed on 1 July 2003 of which Payce Consolidated Limited is the head entity.

Current tax expense/income, deferred tax liabilities and deferred tax assets arising from temporary differences of the members of the tax consolidated group are recognised in the separate financial statements of the members of the tax consolidated group using the "separate taxpayer within group" approach by reference to the carrying amounts of assets and liabilities in the separate financial statements of each entity and the tax values applying under tax consolidation.

Any current tax liabilities (or assets) and deferred tax assets arising from unused tax losses of the subsidiaries are assumed by the head entity in the tax consolidated group and are recognised as amounts payable (receivable) to or from other entities in the tax consolidated group in conjunction with any tax funding arrangement amounts (refer below). Any difference between these amounts is recognised by the head entity as an equity contribution or distribution.

The head entity recognises deferred tax assets arising from unused tax losses of the tax consolidated group to the extent that it is probable that future taxable profits of the tax consolidated group will be available against which the unused tax losses can be applied.

Any subsequent period adjustments to deferred tax assets arising from unused tax losses as a result of revised assessments of the probability of recoverability is recognised by the head entity only.

# Nature of tax funding and tax sharing arrangements

The head entity, in conjunction with other members of the tax consolidated group, has entered into a tax funding arrangement which sets out the funding obligations of members of the tax consolidated group in respect of tax amounts. The tax funding arrangements require payments to/from the head entity equal to the current tax liability/(asset) assumed by the head entity and any tax-loss deferred tax asset assumed by the head entity, resulting in the head entity recognising an inter-entity receivable or payable equal in amount to the tax liability or asset assumed. The inter-entity receivables or payables are at call.

Contributions to fund the current tax liabilities are payable as per the tax funding arrangements and reflect the timing of the head entity's obligation to make payments for tax liabilities to the relevant tax authorities.

The head entity in conjunction with other members of the tax consolidated group has also entered into a tax sharing agreement. The tax sharing agreement provides for the determination of the allocation of income tax liabilities between the entities should the head entity default on its tax payment obligations. No amounts have been recognised in the financial statements in respect of this agreement as payment of any amounts under the tax sharing agreement is considered remote.

## (e) Goods and Service Tax (GST)

Revenues, expenses and assets are recognised net of GST, except where the GST incurred is not recoverable from the Australian Taxation Office. In these circumstances, the GST is recognised as part of the cost of acquisition of the asset or as part of the expense.

Receivables and payables in the statement of financial position are shown inclusive of GST. The net amount of GST recoverable from, or payable to, the Australian Taxation Office is included as a current asset or liability in the statement of financial position.

The statement of cash flows is prepared on a GST inclusive basis. The GST component of cash flows arising from investing and financing activities, which is recoverable from, or payable to, the Australian Taxation Office, is classified as operating cash flows.

Commitments and contingencies are disclosed net of the amount of GST recoverable from or payable to the Australian Taxation Office.

# (f) Financial instruments

#### Non-derivative financial instruments

Non-derivative financial instruments comprise investments in equity and debt securities, trade and other receivables, cash and cash equivalents, loans and borrowings, and trade and other payables.

Non-derivative financial instruments are recognised initially at fair value plus, for instruments not at fair value through profit or loss, any directly attributable transaction costs. Subsequent to initial recognition non-derivative financial instruments are measured as described below.

### Available-for-sale financial assets

The Group's investments in equity securities are classified as available-for-sale financial assets. Subsequent to initial recognition, they are measured at fair value and changes therein, other than impairment losses, are recognised in other comprehensive income and presented in the fair value reserve in equity. When an investment is derecognised, the cumulative gain or loss in equity is transferred to profit and loss.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses. Loans and receivables comprise trade and other receivables (see note 13).

# (g) Cash and cash equivalents

Cash and short-term deposits in the statement of financial position comprise cash at bank and in hand and shortterm deposits with an original maturity of three months or less.

For the purposes of statements of cash flows, cash and cash equivalents consist of cash and cash equivalents as defined above, net of outstanding bank overdrafts.

# (h) Trade and other receivables

Trade and other receivables are initially recognised at fair value and subsequently measured at amortised cost using the effective interest method, less any provision for impairment.

For receivables with a remaining life of less than one year, the notional amount is deemed to reflect the fair value. All other receivables are discounted to determine fair value.

The collectability of trade receivables is reviewed on an ongoing basis. Debts which are known to be uncollectible are written off. A provision for impairment of trade receivables is established where there is objective evidence that the Group will not be able to collect all amounts due according to the original terms of the receivable. The amount of any such provision required is recognised in the income statement.

# (i) Properties held for development and resale

Properties held for development and resale in the ordinary course of business are carried at the lower of cost and net realisable value. Cost includes, where applicable, the cost of acquisition, construction, interest, rates, taxes and other expenses directly related to the development. All recurring costs relating to completed developments are expensed when incurred.

Where an investment property changes to being held for development and resale its transfer value is based upon the carrying value at the date of transfer. Any subsequent loss as a consequence of re-measurement to net realisable value is immediately recognised in the income statement.

# (j) Property, plant and equipment

Plant and equipment is stated at cost less accumulated depreciation and any impairment in value.

Depreciation on each item of property, plant and equipment (excluding land and leasehold improvements) is based on the expected useful economic lives of the assets using the straight line method at the following rates:

Plant and equipment	7 - 27%
Office equipment	9 – 27%

Leasehold improvements are depreciated over the term of the lease.

The assets' residual values and useful lives are reviewed at least annually and adjusted, if appropriate, at each balance date. In undertaking this review the Directors have taken into consideration Directors' valuations obtained as at balance date and the relevant terms and conditions of leasing arrangements pertaining to the Group's freehold land and buildings.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset.

Any gain or loss arising on disposal of the asset (calculated as the difference between the net disposal proceeds and the carrying amount of the item) is included in the income statement in the period the item is disposed.

# (k) Impairment of assets

# Financial assets

Financial assets are assessed at each reporting date to determine whether there is any objective evidence that it is impaired. A financial asset is considered to be impaired if objective evidence indicates that one or more events have had a negative effect on the estimated future cash flows of that asset.

An impairment loss in respect of a financial asset measured at amortised cost is calculated as the difference between its carrying amount, and the present value of the estimated future cash flows discounted at the original effective interest rate. An impairment loss in respect of an available-for-sale financial asset is calculated by reference to its current fair value.

Individually significant financial assets are tested for impairment on an individual basis. The remaining financial assets are assessed collectively in groups that share similar credit risk characteristics.

All impairment losses are recognised in the income statement. Any cumulative loss in respect of an available-forsale financial asset recognised previously in equity is transferred to the income statement.

An impairment loss is only reversed if the reversal can be related objectively to an event occurring after the impairment loss was recognised.

# Non-financial assets

The carrying amount of the Group's non-financial assets, other than deferred tax assets (Note 22), are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists then the asset's recoverable amount is estimated. For goodwill and intangible assets that have indefinite lives or that are not yet available for use, the recoverable amount is assessed at each reporting date.

The recoverable amount of an asset or cash-generating unit is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For the purposes of impairment testing, assets are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or groups of assets (the "cash generating unit"). The goodwill and intangible assets acquired in a business combination, for the purposes of impairment testing, is allocated to cash-generating units that are expected to benefit from the synergies of the combination. An impairment loss is recognised if the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in the income statement. Impairment losses recognised in respect of cash-generating units are allocated first to reduce the carrying amount of the other assets in the unit (group of units) on a pro rata basis.

Impairment losses in respect of goodwill are not reversed. In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indication that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

#### (I) Financial liabilities

All financial liabilities are initially recognised at cost, being the fair value of the consideration received net of issue costs associated with borrowing.

After initial recognition, interest-bearing financial liabilities are subsequently measured at amortised cost using the effective interest method. Amortised cost is calculated by taking into account any issue costs, and any discount or premium on settlement.

Gains and losses are recognised in the income statement when the liabilities are derecognised as well as through the amortisation process.

Financial liabilities are classified as current liabilities unless the Group has an unconditional right to defer settlement of the liability for at least 12 months after balance date.

#### (m) Leases

Leases where the lessor retains substantially all the risks and benefits of ownership of the asset are classified as operating leases. Initial direct costs incurred in negotiating an operating lease are added to the carrying amount of the leased asset and recognised over the lease term on the same bases as the lease income.

Operating lease payments are recognised as an expense in the income statement on a straight-line basis over the lease term.

## (n) Provisions

Provisions are recognised when the Group has a legal or constructive obligation, as a result of past events, for which it is probable that an outflow of economic benefits will result and that outflow can be reliably measured. The amount recognised as a provision is the best estimate of the consideration required to settle the present obligation at balance date, taking into account the risks and uncertainties surrounding the obligation. Where a provision is measured using the cash flows estimated to settle the present obligation, its carrying amount is the present value of those cash flows.

### Employee benefits

Provision is made for the Group's liability for employee benefits arising from services rendered by employees to balance date. These benefits include annual leave and long service leave. Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at present value of the estimated future cash outflows to be made for those benefits.

#### (o) Share capital

Ordinary shares are classified as equity.

Incremental costs directly attributable to the issue or cancellation of ordinary shares and share options are recognised as a deduction from equity, net of any tax effects.

#### (p) Revenue

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured. The following specific recognition criteria must also be met before revenue is recognised:

# Sale of development properties

Revenue from the sale of apartments and land held for development and resale in the ordinary course of activities is recognised at the fair value of the consideration receivable when the significant risks and rewards of ownership have been transferred to the purchaser and where there is no continuing management involvement, which normally coincides with settlement of the contract for sale.

# **Construction contracts**

Contract revenue includes the initial amount agreed in the contract plus any variations in contract work, claims and incentive payments, to the extent that it is probable that they will result in revenue and can be measured reliably. As soon as the outcome of a construction contract can be estimated reliably, contract revenue is recognised in profit or loss in proportion to the stage of completion of the contract.

The stage of completion is assessed by reference to surveys of work performed. When the outcome of a construction contact cannot be estimated reliably, contact revenue is recognised only to the extent of contract costs incurred that are likely to be recoverable. An expected loss on a contract is recognised immediately in profit or loss.

# Rental income

Rental income is recognised on a straight line basis over the term of the lease. Lease incentives granted are recognised as an integral part of total rental income over the term of the lease.

#### Interest income

Interest income is recognised in the income statement as it accrues using the effective interest method. Interest income on impaired loans is recognised using the original effective interest rate.

# (q) Borrowing costs

Borrowing costs are interest and other costs incurred in connection with the borrowing of funds. Borrowing costs are expensed as incurred unless they relate to qualifying assets. Qualifying assets are assets which take more than 12 months to get ready for their intended use or sale. In these circumstances, borrowing costs are capitalised to the cost of the assets. Where funds are borrowed generally, borrowing costs are capitalised using a weighted average capitalisation rate.

# (r) Share-based payment transactions

At the Directors' discretion options to acquire shares of the Company may be granted to nominated employees. The fair value of options granted is recognised as an employee expense with a corresponding increase in equity. The fair value is measured at grant date and spread over the period during which the recipients become unconditionally entitled to the options.

The fair value of the options granted is measured using a Black-Scholes option-pricing model, taking into account the terms and conditions upon which the options were granted. The amount recognised as an expense is adjusted to reflect the actual number of shares options that vest except where forfeiture is only due to share prices not

achieving the threshold for vesting. The fair value of shares granted is measured by reference to the closing ASX market price of shares at the grant date, adjusted as necessary for any term or conditions attached to the shares.

## (s) Earnings per share

The Group presents basic and diluted earnings per share ("EPS") data for its ordinary shares.

Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period.

Diluted EPS adjusts the figures used in the determination of basic EPS to take into account the after income tax effect of interest and other financing costs associated with dilutive potential ordinary shares and the weighted average number of shares assumed to have been issued for no consideration in relation to dilutive potential ordinary shares, which comprise share options granted to employees. Options granted to employees which are accounted for as share-based payments are considered to be potential ordinary shares and have been included in the determination of diluted earnings per share.

## (t) New accounting standards not yet adopted

Certain new accounting standards and interpretations have been published that are relevant to the Group's operations but are not mandatory for the 30 June 2013 accounting period. The Group's assessment of the impact of these is set out below.

AASB 9 *Financial Instruments* will become mandatory for the Group's annual reporting period ended 30 June 2016 and could change the classification and measurement of financial assets. The Group does not plan to adopt this standard early, and the extent of any impact is not expected to be material.

AASB 10 Consolidated Financial Statements; AASB 127 Separate Financial Statements (2011); AASB 11 Joint Arrangements; AASB 128 Investments in Associates and Joint Ventures (2011); and AASB 12 Disclosure of Interests in Other Entities. This suite of standards, applicable retrospectively to accounting periods commencing on or after 1 January 2013, introduce a new approach to the recognition of related entities, including determining which investees should be consolidated based on when the investor is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect those returns through its power over the investee. Accounting for joint arrangements is based on assessment of respective rights and obligations, rather than legal structure. Additional disclosure requirements apply to interests in subsidiaries, joint arrangements, associates and/ or unconsolidated structured entities. The Group does not intend to adopt these standards early. They will be first applied in the financial statements for the Group's annual reporting period ending 30 June 2014. Any potential effect is expected to be on the Group's disclosures in the consolidated financial statements and is not expected to be material.

AASB 13 *Fair Value Measurement* is applicable prospectively to accounting periods commencing on or after 1 January 2013, and explains how to measure fair value when required by other standards. The standard will be first applied in the financial statements for the Group's annual reporting period ending 30 June 2014. The Group does not intend to adopt this standard early and it is not expected to have a significant effect on the consolidated financial statements of the Group.

# Note 4. Determination of Fair Value

A number of the Group's accounting policies and disclosures require the determination of fair value, for both financial and non-financial assets and liabilities. Fair values have been determined for measurement and/or disclosure purposes based on the following methods. Where applicable, further information about the assumptions made in determining fair values is disclosed in the notes specific to that asset or liability.

#### (a) Trade and other receivables

For receivables with a remaining life of less than one year, the notional amount of the debt is deemed to reflect fair value. All other receivables are discounted at the market rate of interest to determine the fair value.

## (b) Non-derivative financial liabilities

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting date.

# (c) Tax assets and liabilities - recognition of deferred tax assets

Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised. The probability that the tax benefit will be realised is based upon forecasts of the amount and timing of future taxable income.

# (d) Properties held for development and resale

Properties held for development and resale in the ordinary course of business are carried at the lower of cost and net realisable value. Net realisable value is the estimated selling price in the ordinary course of business less the estimated costs of completion and the estimated costs necessary to make the sale. Net realisable value is determined by reference to the most recent and relevant available information regarding sales of comparable properties and an assessment of the costs of completion.

#### Note 5. Revenue and Other Income

	Consolio	Consolidated		
	2013 \$'000	2012 \$'000		
Sales revenue				
Property development sales	118,855	2,145		
Construction contract revenue	29,578	8,006		
Rent received	3,197	4,546		
Other sales income	539	162		
Other	-	7,500		
Total revenue	152,169	22,359		
Other Income				
Other	205	225		
Total other income	205	225		
# Note 6. Expenses excluding Net Financing Costs

	Consolidated	
	2013 \$'000	2012 \$'000
Cost of sales	115,167	9,478
Other expenses included in Administration expenses:		
Depreciation of plant and equipment	203	193
Impairment of current trade and other receivables		8
Payments on operating leases	362	264
Employee benefits expense	0.004	4 057
Wages and salaries Other associated personnel expenses	2,384 145	1,957 122
Contributions to defined contribution superannuation funds	145	166
Increase / (decrease) in employee benefits provisions	97	100
Total employee benefits expense	2,795	2,345

# Note 7. Net Financing Income

	Consolio	Consolidated	
	2013 \$'000	2012 \$'000	
Finance income	2,258	3,569	
Finance expense Amount capitalised Finance costs	7,391 (5,562) 1,829	3,785 (2,147) 1,638	
Net financing income	429	1,931	

# Note 8. Income Tax

	Consolidated	
	2013 \$'000	2012 \$'000
The components of income tax (expense) / benefit comprise		
Current tax (expense) / benefit	(2,916)	3,161
Deferred tax (expense) / benefit	(4,852)	8,732
Over / (under) provision from prior year and unrecognised tax losses	Ì,214	594
	(6,554)	12,487
The prima facie tax on profit from ordinary activities before income tax is reconciled to income tax as follows:	· · ·	
Prima facie tax expense on profit from ordinary activities before income tax at		
30% (2012: 30%)	(7,673)	(3,271)
Non-deductible expenses	(78)	(64)
Taxable income not recognised for accounting	2	4,141
Recognition of previously unrecognised timing differences	(19)	5,667
Recognition of previously unrecognised tax losses	22	5,420
Over / (under) provision for income tax in prior year	1,192	594
	(6,554)	12,487

## Note 9. Auditor's Remuneration

	Consoli	Consolidated	
	2013 \$	2012 \$	
Audit Services			
Auditors of the Company (KPMG)			
Audit and review of financial reports			
Current year	150,000	185,000	
Prior year	-	20,000	
Other Auditors		-	
	150,000	205,000	
Other Services			
Auditors of the Company (KPMG)	-	-	
Other Auditors		-	
	-	-	

#### Note 10. Earnings per Share

	Consolidated	
	2013 \$'000	2012 \$'000
a. Reconciliation of earnings to profit or loss		
Profit for the year	19,022	23,391
Earnings used to calculate basic and diluted EPS	19,022	23,391
b. Weighted average number of ordinary shares outstanding during the year	Number	Number
used in calculating basic EPS	29,745,225	29,745,225
Effect of share options in issue	182,571	32,406
Weighted average number of ordinary shares outstanding during the year used in calculating dilutive EPS	29,927,796	29,777,631

# Note 11. Dividends

	Consolidated	
	2013 \$'000	2012 \$'000
<ul> <li>The Company declared an unfranked ordinary dividend of 10c per share on 11 March 2013 which was paid on 28 March 2013. No other dividends were declared or paid during the financial year or to the date of this report.</li> </ul>	2,975	
<ul> <li>Amount of franking credits available to shareholders of Payce Consolidated Limited for subsequent financial years.</li> </ul>	372	1,451

Franking credits available for subsequent financial years are based on a tax rate of 30% (2012: 30%).

The ability to utilise the franking account credits is dependent upon sufficient profits being available for a dividend to be declared.

# Note 12. Cash and Cash Equivalents

	Consoli	Consolidated	
	2013 \$'000	2012 \$'000	
Cash at bank	24,911	25,809	

The effective interest rate on short term bank deposits was 3.11% (2012: 3.21%).

## Note 13. Trade and Other Receivables

	Consolidated	
	2013 \$'000	2012 \$'000
Current Trade receivables	14,271	3,232
Other receivables Provision for impairment of receivables	1,760 (1,687) 73	2,230 (1,687) 543
Amounts receivable from associated companies and jointly controlled entities	4,748 19,092	2,299 6,074
<b>Non-current</b> Other receivables Amounts receivable from associated companies and jointly controlled entities	1,239 1,023 2,262	69 <u>9,630</u> 9,699

# Note 14. Properties held for Development and Resale

	Consolid	Consolidated	
	2013 \$'000	2012 \$'000	
Current Properties held for development and resale		53,963	
Non-current Properties held for development and resale	124,349	82,867	
Finance costs capitalised during the period	5,571	2,147	

# Note 15. Investments Accounted for using the Equity Method

	Consolio	Consolidated 3 2012	
	2013 \$'000	2012 \$'000	
Jointly controlled entities	19,489	1,743	

## Note 16. Property, Plant and Equipment

The movements in the consolidated property, plant and equipment balances are as follows:

2013	Leasehold improvements \$'000	Plant & Equipment \$'000	Office Equipment \$'000	Total \$'000
Cost	<b>\$ 000</b>	<b>\$ 000</b>	<b>*</b> • • • •	<b>\$ 000</b>
Balance at 1 July 2012	559	10	359	928
Additions	-	3	107	110
Balance at 30 June 2013	559	13	466	1,038
Accumulated depreciation				
Balance at 1 July 2012	317	5	137	459
Depreciation charge	132	2	69	203
Balance at 30 June 2013	449	7	206	662
Net Book Value at 30 June 2013	110	6	260	376

2012	Leasehold improvements	Plant & Equipment	Office Equipment	Total
	\$'000	\$'000	\$'000	\$'000
Cost	·			
Balance at 1 July 2011	559	10	295	864
Additions	-	-	64	64
Balance at 30 June 2012	559	10	359	928
Accumulated depreciation				
Balance at 1 July 2011	186	3	77	266
Depreciation charge	131	2	60	193
Balance at 30 June 2012	317	5	137	459
Net Book Value at 30 June 2012	242	5	222	469

# Note 17. Financial Assets

	Consolidated	
	2013 \$'000	2012 \$'000
Available-for-sale financial assets		
Shares in listed securities - at fair value (Level 1)	13	99
Shares in unlisted securities - at fair value (Level 3)	2,250	2,000
	2,263	2,099

## Valuation of financial assets

## Level 1 financial securities

The shares in listed securities are classified as a Level 1 financial instrument by the Group, being a financial instrument valued at the unadjusted quoted balance date closing price in an active market for identical assets.

#### Level 3 financial securities

The shares in unlisted securities are classified as a Level 3 financial instrument by the Group, being a financial instrument without an active market for identical assets. Fair value is determined by reference to the latest available financial information. The investment is considered to be recoverable owing to future expected earnings.

## Note 18. Other Assets

	Consolid	Consolidated	
	2013 \$'000	2012 \$'000	
Current			
Prepayments	29	254	
Other	4,120	2,391	
	4,149	2,645	
Non-current			
Prepayments	3,964	2,114	
Other	4,882	3,973	
	8,846	6,087	

# Note 19. Trade and Other Payables

	Consolidated	
	2013 \$'000	2012 \$'000
Current		
Trade payables	8,009	1,225
Other payables and accruals	5,464	7,218
	13,473	8,443
Non-current Other payables and accruals	<u> </u>	2,500

# Note 20. Financial Liabilities

	Consolidated	
	2013 \$'000	2012 \$'000
Current Overdrafts	664	-
Secured Loans	15,000	42,782
	15,664	42,782
Non-current	10 700	04 474
Secured Loans	46,739	34,474

Details of the facilities in place at 30 June 2013:

Facility	Limit \$'000	Amount drawn at 30 June 2013 \$'000	Expiry
Commercial Bill Line Facility	15,000	15,000	14 February 2014
Cash Advance Construction Facility	165,000	29,770	31 December 2014
Cash Advance and Bank Guarantee Construction Facility	28,000	17,633	31 December 2014
		62,403	

#### Note 20. Financial Liabilities (Continued)

## Secured Loans

## Commercial Bill Line Facility

In March 2011, the Group agreed a 3 year interest only Commercial Bill Line Facility. The facility has a limit of \$15 million, an LVR limit of 45% and a 1.5 times interest cover covenant.

The facility is secured by a fixed and floating charge and real property mortgage over freehold property.

#### Cash Advance Construction Facility

In June 2012, the Group entered into a 2½ year Cash Advance Construction Facility to fund the construction of the East Village mixed-use development located at Victoria Park, Sydney. The construction facility has a limit of \$165 million and a maximum LVR limit of 60%.

The facility is secured by a senior general security deed, real property mortgage over freehold property and a limited cost overrun corporate guarantee.

#### Cash Advance and Bank Guarantee Construction Facility

In June 2012, the Group agreed terms for a \$28 million Cash Advance and Bank Guarantee Construction Facility in relation to the East Village project.

The facility is secured by a junior general security deed, real property mortgage over freehold property and a corporate guarantee.

As at 30 June 2013 and during the year, all facility covenants have been complied with.

#### Secured assets

	Consolidated		
	2013 \$'000	2012 \$'000	
Senior and junior mortgage Properties held for development and resale	95,307	123,513	
Floating charge over assets	<u>9,469</u> 104,776	20,579 144,092	

807

35

842

## Note 21. Provisions

Current		Consolid 2013 \$'000	lated 2012 \$'000
Employee benefits		802	705
Non-current Employee benefits		5	5
Other		<u> </u>	<u>35</u> 40
	Employee benefits \$'000	Lease make good costs \$'000	Total \$'000
Movement in provisions during the year			
Balance at 1 July 2012	710	35	745
Additional provisions	97	-	97

#### Employee benefits provisions

Balance at 30 June 2013

A provision is recognised for employee entitlements relating to annual and long service leave for employees. The calculation of the present value of future cash flows in respect of long service leave being taken is based upon historical data. The measurement and recognition criteria for employee benefits have been included in Note 3(n).

## Note 22. Deferred Tax Assets and Liabilities

Consolidated	Assets 2013 \$'000	Liabilities 2013 \$'000	Assets 2012 \$'000	Liabilities 2012 \$'000
Balance at the beginning of the year	14,338	-	1,851	-
Movement for the year	(2,614)	(5,133)	12,847	-
Balance at the end of the year	11,724	(5,133)	14,338	-

Deferred tax assets have been assessed as recoverable through future profits. Deferred tax assets and liabilities are attributable to the following:

Consolidated	Assets 2013 \$'000	Liabilities 2013 \$'000	Assets 2012 \$'000	Liabilities 2012 \$'000
Properties held for development & resale	4,295	(10,791)	(919)	-
Investments accounted for using the equity method	-	346	44	-
Property, plant & equipment	-	90	88	-
Other	(1,166)	1,430	(133)	-
Tax loss carry-forwards	8,595	3,792	15,258	-
Tax assets/(liabilities)	11,724	(5,133)	14,338	-

#### Note 23. Issued Capital

	Consolidated	
	2013 \$'000	2012 \$'000
<b>Issued</b> 29,745,225 (June 2012: 29,745,225) fully paid ordinary shares of no par value	45,382	45,382
Balance at beginning and end of the financial year	<b>Number</b> 29,745,225	<b>Number</b> 29,745,225

Ordinary shares participate in dividends and the proceeds on winding up of the parent company in proportion to the number of ordinary shares held.

The voting rights are governed by the Company's Constitution. In summary, every member present in person or by proxy shall have one vote and upon a poll, the members with ordinary fully paid shares have one vote for each share held.

#### **Capital Management**

Management controls the capital of the Group in order to provide the shareholders with adequate returns and ensure that the Group can fund its operations and continue as a going concern.

The Group's debt and capital includes ordinary share capital and financial liabilities, supported by financial assets. There are no externally imposed capital requirements. Management effectively manages the Group's capital by assessing the Group's financial risks and adjusting the capital structure in response to changes in these risks and in the market. This includes the management of share issues and share buy-backs.

The gearing ratio is as follows:-

	Consolic	lated
	2013	2012
Note	\$'000	\$'000
19, 20	75,876	88,199
12	(24,911)	(25,809)
	50,965	62,390
	135,610	116,849
	186,575	179,239
	27%	35%
	19, 20	2013           Note         \$'000           19, 20         75,876           12         (24,911)           50,965         135,610           186,575         186,575

	Consolic	lated
	2013 2012 \$'000 \$'000	
Reserves	1,756	2,367

The Reserves of the Group, set out in the Statement of Changes in Equity, comprise the following -

## (a) Capital Profits

Capital profits are transferred to the capital profits reserve upon disposal of non-current assets.

#### (b) Asset Revaluation

The asset revaluation reserve includes the net revaluation increments and decrements arising from the revaluation of non-current assets. This reserve relates to previously revalued land and buildings. This reserve is not available for future asset write-downs as a result of using the deemed cost election under the previous accounting standard AASB 1041.

#### (c) Available-for-sale Investments Revaluation

Changes in the fair value on translation of investments such as equities classified as available-for-sale financial assets are taken to the available-for-sale investment revaluation reserve. When an investment is disposed of or determined to be impaired, the cumulative gain or loss in equity is transferred to the income statement.

#### (d) Asset Realisation

Upon disposal of revalued assets, any related revaluation increment standing to the credit of the asset revaluation reserve is transferred to the asset realisation reserve.

## (e) Share Based Payments Reserve

The receipt of goods or services by the Group as consideration for its own equity instruments under share-based payment arrangements is accounted for as an expense in the Statement of comprehensive income and an increase in the Share based payment reserve. Reserve amounts relating to expired unexercised share options are transferred to Retained Earnings.

# (f) Forfeited Shares

Where partly paid shares are forfeited, the amount paid is transferred to the forfeited shares reserve. No shares were forfeited during the year.

## Note 25. Contingent Liabilities

	2013 \$'000	2012 \$'000
a. Guarantees given by the Company in the ordinary course of business for borrowings and commitments of controlled entities	53,802	19,374
<ul> <li>Buarantees given by the Company in the ordinary course of business for borrowings and commitments of an associated company</li> </ul>	14,423	

No material losses giving rise to actual liabilities are anticipated in respect of the foregoing contingent liabilities.

A superannuation fund on a cash accumulation basis provides employees or their dependants with benefits on retirement, resignation, disability or death. The members and the Group make contributions as specified in the rules of the fund. The assets of the fund are sufficient to satisfy all benefits that would be payable in the event of the fund's termination, or the voluntary or compulsory termination of employment of each employee. In addition, contributions are made to the superannuation fund in order to satisfy the legal entitlements of employees.

As at balance date there was no contingent liability for termination benefits under service agreements with directors or employees of the Parent Company or its controlled entities.

#### Note 26. Operating Leases

#### Leases as lessee

The Group leases office space at 3 locations in Sydney with remaining lease terms of 5, 10 and 29 months. The two later-expiring leases have renewal options at the end of the lease term and annual rental escalations.

	Consolio	Consolidated		
	2013 \$'000	2012 \$'000		
Non-cancellable operating lease commitments				
payable not later than one year	392	237		
later than one year but not later than 5 years	348	190		
	740	427		

#### Leases as lessor

The Group earns rental income from tenanted property on its development sites. The future minimum lease payments under non-cancellable leases are as follows:

Receivable		
not later than 1 year	1,593	3,185
later than 1 year but not later than 5 years	1,725	6,635
	3,318	9,820

During the year \$3.2 million (2012: \$4.5 million) was recognised as rental income.

## Note 27. Related Party Transactions

#### Key management personnel compensation

The key management personnel compensation included in 'employee benefits expense' (see note 6) is as follows:

	Consolic	lated
	2013 \$	2012 \$
Short-term employee benefits	1,023,235	955,514
Other long term benefits	35,336	13,988
Post-employment benefits	70,366	69,483
	1,128,397	1,038,985

#### Individual directors and executives compensation disclosures

Information regarding individual directors' and executives' compensation and some equity instruments disclosures as required by Corporations Regulation 2M.3.03 is provided in the Remuneration Report within the Directors' Report.

Apart from the details disclosed in this note, no director has entered into a material contract with the Company or the Group since the end of the previous financial year and there were no material contracts involving directors' interests existing at year-end.

## Note 27. Related Party Transactions (continued)

## Loans to key management personnel and their related parties

During the year the Company granted unsecured loans of \$600,000 to B.H. Bailison and \$400,000 to D.J.Sullivan. The loans have not exceeded these amounts since grant date and to the date of this report. The loans are interest-free and are repayable 3 years after being advanced or within 3-months of termination of employment if earlier. The respective loans have present values of \$533,572 and \$340,028 and would have borne interest of \$35,391 and \$4,914 if interest had been charged on an arm's-length basis. No loans to key management personnel were made or outstanding at any time during the 30 June 2012 financial year.

#### Key management personnel and director transactions

A number of key management personnel, or their related parties, hold positions in other entities that result in them having control or significant influence over the financial or operating policies of those entities.

#### Options and rights over equity instruments

The movement during the reporting period in the number of options over ordinary shares held, directly or beneficially, by each key management personnel, including their related parties, is as follows:

	compens- ation			June 2013	during the year	exercisable at 30 June 2013
B.H. Bailison 600,000	-	-	(600,000)	-	-	-

	Held at 1 July 2011	Granted as compens- ation	Exercised	Other changes	Held at 30 June 2012	Vested during the year	Vested and exercisable at 30 June 2012
B.H. Bailison	600,000	-	-	-	600,000	-	600,000

## Movements in shares and dividends received

The movement during the reporting period in the number of ordinary shares held, directly, indirectly or beneficially, by each member of key management personnel including their related parties is as follows:

	Held at 1 July 2012	Received during the year as remuneration	Other changes	Held at 30 June 2013
B.M. Boyd	14,034,643	-	-	14,034,643
R.R. Short	65,000	-	-	65,000
	14,099,643	-	-	14,099,643
	Held at 1 July 2011	Received during the year as remuneration	Other changes	Held at 30 June 2012
B.M. Boyd	14,034,643	-	-	14,034,643
R.R. Short	65,000	-	-	65,000
	14,099,643	-	-	14,099,643

Dividends received by key management personnel from the Group during the year:

B.M. Boyd \$1,403,464 (2012: \$Nil)

R. R. Short \$6,500 (2012: \$Nil)

#### Note 27. Related Party Transactions (continued)

#### Other related party transactions

	Transaction value year ended 30 June		Balance outstanding as at 30 June	
	2013 \$	2012 \$	2013 \$	2012 \$
Consolidated				
Associates – consulting and management services	-	6,000	7,809	7,809
Associates - loans to associates	12,196,855	3,933,382	5,770,698	11,929,866
Associates - loans from associates	(251,418)	4,700,000	588,192	371,972
Associates - interest income	390,718	160,461	-	-
Associates - interest expense	467,638	340,613	-	-
Associates - debt forgiveness granted	-	7,520	-	-
Associates – return of investment	2,202,132	-	-	-

#### Note 28. Financial Risk Management

The Group's principal financial instruments comprise bank accounts, receivables, financial assets, payables and financial liabilities.

The main purpose of these financial instruments is to provide operating finance to the Group. It is, and has been throughout the period under review, the Group's policy not to trade in financial instruments.

The main risks arising from the Group's financial instruments are market risk, credit risk and liquidity risk. The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. Primary responsibility for identification and control of financial risks rests with the Audit Committee under the authority of the Board. Management's overall risk management strategy seeks to assist the Group in meeting financial targets whilst minimising potential adverse effects on financial performance.

#### Market risk

Market risk is the risk that changes in market prices such as interest rates and share prices will affect income or the value of holdings of financial instruments. The objective of market risk management is to manage and control market risk exposures within acceptable parameters, while optimising the return.

#### Interest rate risk

The Group's exposure to interest rates relates primarily to the Group's financial liabilities as disclosed in Note 20.

At balance date, the Group had the following mix of financial assets and liabilities exposed to Australian variable interest rate risk:

	Consolidated		
	2013 \$'000	2012 \$'000	
Financial assets Cash and cash equivalents	24,911	25,809	
Financial liabilities Secured Loans	62,403	77,256	
Net exposure	(37,492)	(51,447)	

The Group constantly analyses its interest rate exposure. Within this analysis consideration is given to potential renewals of existing positions, alternative financing and the mix of variable and fixed interest rates.

#### Note 28. Financial Risk Management (continued)

The following sensitivity analysis is based on the interest rate risk exposures in existence at the balance dates.

At 30 June 2013, and at 30 June 2012, if interest rates had moved, as illustrated in the table below, with all other variables held constant, post tax profit and equity would have been affected as follows:

Judgements of reasonably possible	Post tax	Equity		
movements	Higher/(I	Higher/(Lower)		
	2013	2012	2013	2012
	\$'000	\$'000	\$'000	\$'000
Consolidated				
+1% (100 basis points)	61	(5)	61	(5)
-1% (100 basis points)	(61)	5	(61)	5

The movements in profit/ (loss) are due to higher/lower interest costs from cash balances, variable rate receivables and debt. The capitalisation of interest on debt reduces the effect of changes in interest rates on post-tax profit. The effect on profit and equity of a 1% interest rate movement in either direction is not material to the results or financial position of the Group.

#### Price risk

The Group is exposed to equity securities price risk. This arises from shares in listed securities held by the Group and classified in the statement of financial position as available for sale.

#### Credit risk

Credit risk arises from the financial assets of the Group, which comprise cash and cash equivalents, and trade and other receivables. At balance date the maximum credit risk exposure to recognised financial assets, excluding the value of any collateral or other security, is the carrying amount, net of provisions for impairment of those assets, as disclosed in the statement of financial position and notes to the financial statements. The Group's exposure to credit risk arises from potential default of the counterparty under a financial instrument or contract with a maximum exposure equal to the carrying amount of those instruments or contracts. The Group, wherever possible, obtains sufficient collateral or other forms of security such as first mortgages, caveats, fixed & floating charges and personal guarantees to mitigate the risk of financial loss.

The carrying amount of the Group's financial assets, described above, represents the maximum credit exposure. The Group's maximum exposure to credit risk at balance date was:

	Carrying Amount		
	2013 \$'000	2012 \$'000	
Cash and cash equivalents	24,911	25,809	
Trade and other receivables	14,012	3,232	
Vendor property financing	59	69	
Loans and other receivables Provision for impairment	3,199 (1,687) 1,512	2,230 (1,687) 543	
Amounts due from associated companies and jointly controlled entities	5,770	11,929	
	46,264	41,582	

#### Note 28. Financial Risk Management (continued)

#### Provision for Impairment Losses

At each reporting date, the Group assesses whether there is any indication that an asset may be impaired. Where an indicator of impairment exists and based upon information known at the reporting date the Group makes a formal estimate of recoverable amount. In determining if the carrying amount of an asset exceeds its recoverable amount the Group considers whether the receivable is past due and the value of the pledged collateral or other forms of security (if any). Where the carrying amount of a material asset which is past due exceeds the assessed value of the pledged collateral or other forms of security, a provision for impairment is raised. However, the Group reserves its full rights through litigation, negotiation, arbitration or otherwise to seek recovery of the gross asset and when such outcome(s) become known the provision for impairment is reassessed.

#### Loans to third parties

The Group holds collateral or other forms of security in the form of first mortgages and caveats in relation to several of its loans and its vendor property financing loans. The collateral does not have any selling or re-pledging restrictions and the total estimated fair value at balance date was \$4.74 million (2012: \$2.23 million).

#### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset.

The Group's objective is to maintain a balance between continuity of funding and flexibility by maintaining sufficient cash and through the use of notes, bank and non-bank loans and committed available credit lines. Due to the dynamic nature of the business, the Group manages its liquidity risk by monitoring cash flows and ensuring that adequate cash and utilised borrowing facilities are maintained.

The table below reflects all contractual maturities of financial liabilities including estimated interest payments (using existing interest rates) as at 30 June 2013:

	Carrying Amount \$'000	Contractual Cash Flow \$'000	Less than 1 year \$'000	Between 1 – 5 years \$'000	Over 5 Years \$'000
Consolidated					
2013					
Trade and other payables	13,473	13,473	13,473	-	-
Secured Loans	62,403	69,405	15,201	54,204	-
	75,876	82,878	28,674	54,204	
2012					
Trade and other payables	10,943	10,943	8,443	2,500	-
Secured Loans	77,256	83,446	46,712	36,734	
	88,199	94,389	55,155	39,234	-

For the above obligations the respective undiscounted cash flows for respective upcoming financial years are presented. Any obligation without a fixed amount or timing is based on the conditions existing at 30 June 2013.

#### Net fair value

The net fair value of financial assets and financial liabilities approximate the carrying amounts as disclosed in the statement of financial position and notes to the financial statements.

The net fair value of listed investments have been valued at the quoted market bid price at balance date adjusted for transaction costs expected to be incurred. All other financial assets together with financial liabilities are not readily traded on organised markets in a standardised form.

## Note 29. Associated Companies and Jointly Controlled Entities

Name Associated Compani	Principal activity es	Group ow inter 2013 %	-	Group ca amount investment a 2013 \$'000	s of	Contrik toward (Loss)/ 2013 \$'000	s Net
Henlia No. 7 Pty Ltd (Note a) Henlia Holdings	Property development	50.1%	50.1%	(588)	(372)	1,451	5,070
Apartment Investment Trust Henlia No. 21 Pty	Property development Property	50.0%	50.0%	-	-	-	-
Ltd Lot 305 Unit Trust	development Property	50.0%	50.0%	1	1	-	-
	development	50.0%	50.0%	18,844	9,630	(925)	(6)
Jointly Controlled Er PayWin							
Developments Pty Ltd	Property development	50.0%	50.0%	6,414	4,042	(76)	(124)
Total			-	24,671	13,301	450	4,940

Payce is party to a Joint Operation for the development of Lot 3 at Wentworth Point. Payce has a 50% interest in the Joint Operation and has proportionally consolidated this interest.

Contribution towards Net Profit / (Loss) is arrived at after taking into consideration the elimination of upstream and downstream transactions between Payce Consolidated Limited and the respective associated company or jointly controlled entity. All associated companies and jointly controlled entities were incorporated in Australia and have a 30 June reporting date.

Note a - The Group at balance date maintained a 50.1% interest in Henlia No. 7 Pty Limited however it has been deemed not to be a controlled entity as the Group does not retain majority voting rights or management control.

	Consolidated	
	2013 \$'000	2012 \$'000
(a) Movements during the year in equity accounted investments and loan borrowings to/(from) associated companies and jointly controlled entities		
Balance at the beginning of the year	13,301	9,314
New investments during the year	18,752	1
Return of investments during the year	(2,202)	-
New loan advances during the year	10,997	6,050
Loan repayments during the year	(16,550)	(6,816)
Share of associated company and jointly controlled entity profit after income tax	450	4,940
Impairment of Ioan	-	(7)
Interest on loan	(77)	(181)
Balance at the end of the financial year	24,671	13,301
Recognised as -		
Investments accounted for using the equity method (Note 15)	19,488	1,743
Amounts receivable from associated companies (Note 13)	5,771	11,929
Trade and other Payables (loan from associate)	(588)	(371)
, ,	24,671	13,301

## Note 29. Associated Companies and Jointly Controlled Entities (continued)

	Consolidated	
	2013 \$'000	2012 \$'000
(b) Equity accounted profits of associated companies and jointly controlled entities are broken down as follows:		
Share of profit before income tax	1,139	5,829
Share of income tax	(689)	(889)
Share of profit after income tax	450	4,940
(c) Summarised presentation of aggregate assets, liabilities and performance of associated companies and jointly controlled entities		
Current assets	19,061	15,344
Non-current assets	56,205	17,568
Total assets	75,266	32,912
Current liabilities	13,269	3,260
Non-current liabilities	16,648	18,752
Total Liabilities	29,917	22,012
Net assets	45,349	10,900
Revenue	5,220	96,566
Expenses	(2,926)	(64,160)
Profit after income tax of associated companies and jointly controlled entities	919	30,631

The Company is not aware of any significant events or transactions which have occurred after the reporting date that could materially affect the financial position or operating performance of the associates for the next financial year.

No associate had any contingent liabilities as at year end.

The Company is not aware of any dissimilar accounting policies adopted by the associates that would materially affect the amounts of the Group's share of net assets, the profit or loss and the reserves of the associates.

In accordance with its accounting policies (refer note 3 (a) – Associates and jointly controlled entities) the Group's interests in associates and jointly controlled entities that are in a net liability position are carried at nil as the Group has incurred no obligations and commitments on behalf of those investees.

#### Note 30. Segment Reporting

The results and financial position of the Group's single operating segment, Property Development, are prepared on a basis consistent with Australian Accounting Standards and thus no additional disclosures in relation to the revenues, profit or loss, assets and liabilities and other material items have been made.

## Note 31. Cash Flow Information

	Consolio 2013	2012
(a) Reconciliation of Cash Flow from Operations with Profit after Income Tax	\$'000	\$'000
Profit after Income Tax	19,022	23,391
Non-operating items in profit / (loss) Trust distribution Accrued interest investment earnings Impairment of financial assets	(204) - -	(224) 438
Changes in operating assets and liabilities		
Change in receivables Change in other assets Change in property held for resale Change in deferred tax assets and liabilities Change in payables Change in provisions Change in property, plant and equipment Change in investments accounted for using the equity method	(5,581) (4,263) 12,481 7,747 2,530 97 93 (17,746)	7,322 (5,597) (54,287) (12,487) 8,158 99 129 123
Cash provided by / (used in) operations	14,176	(32,935)
(b) Reconciliation of cash at the end of the year		
The above figures are reconciled to cash at the end of the financial year as Cash on hand and at bank	24,911	25,809
Cash and cash equivalents in the statement of cash flows	24,911	25,809

# (c) Financing facilities

At 30 June 2013 bank financing facilities of \$208 million (2012: \$271.2 million) were available to the Group, of which \$62.4 million (2012: \$77.3 million) had been drawn down.

Refer to Note 20 Financial Liabilities for further details of financing facilities.

## Note 32. Share Based Payments

At 30 June 2013 there were no share based payment arrangements in force. The Group had previously issued share options to the CFO. These expired unexercised on 12 May 2013. No share options were granted during the year.

The number and weighted average exercise price of share options is as follows:

Consolidated	Number of options	2013 Weighted Average Exercise Price \$	Number of options	2012 Weighted Average Exercise Price \$
Outstanding at 1 July	1,800,000	3.00	1,800,000	3.00
Outstanding at 30 June	-	-	1,800,000	3.00
Exercisable at 30 June	-	-	1,800,000	3.00

The weighted average fair value of the options granted in 2008 was \$0.40.

This price was calculated by using a Black-Scholes option pricing model applying the following inputs:-

Weighted average exercise price	\$3.00
Life of each option	In accordance with the terms and conditions of each grant.
Underlying share price	\$2.00
Expected share price volatility	24.50%
Risk free interest rate	7.25%
Expected dividends	-

Historical volatility was used as the basis for determining expected share price volatility at grant date on the assumption that this was the best predictor of future volatility. Actual share price volatility over the subsequent life of the options may have been different.

Included under employee benefits expense in the income statement is \$Nil (2012: \$Nil) that relates in full to equitysettled share-based payment transactions.

## Note 33. Controlled Entities

Payce Communities No. 2 Pty Ltd
Payce Communities No. 3 Pty Ltd
Payce Communities Pty Ltd
Payce Communities Wentworth Point Pty Ltd
Payce Finance No. 2 Pty Ltd
Payce Finance Pty Ltd
Payce Industries Pty Ltd
Payce Land Holdings Pty Ltd
Payce Management Pty Ltd
Payce Projects Pty Ltd
Payce Properties Pty Ltd
PRT 1 Pty Ltd ATF PRT Trust
Quadratical Pty Ltd
Trade Winds Finance Pty Ltd
Wingate Communities Pty Ltd
WP DM Pty Ltd
WP No. 1 Pty Ltd
WP No. 2 Pty Ltd

#### Note 33. Controlled Entities (Continued)

All controlled entities are 100% owned except for Henlia Holdings (95%), Henlia No. 24 (75%) and Matthews Civil (75%).

All controlled entities were incorporated in Australia and have the same financial year as that of the parent company.

During the year under review the Group created a number of new entities for the purpose of holding investments in new ventures. None of these new entities has made a significant contribution to the current year's result.

The ultimate parent company, Payce Consolidated Limited, is incorporated and domiciled in Australia.

The registered office is Level 37 Chifley Tower, 2 Chifley Square, Sydney NSW 2000.

#### Note 34. Events After Balance Date

On 9 August 2013 the Group exchanged contracts and paid a 10% deposit for the acquisition of a 4.25 hectare mixed-use development site in the Sutherland Shire of Sydney. The consideration for the property was \$61 million and settlement is due in the 2nd quarter of the 2014 calendar year.

#### Note 35. Company

As at 30 June 2013 and throughout the year then ended the parent company of the Group was Payce Consolidated Limited.

	2013 \$'000	2012 \$'000
Result of the Company	φ 000	Ψ 000
Profit before income tax	280	66,436
Income tax (expense) / benefit	(84)	63
Total comprehensive profit for the year	196	66,499
Financial position of the Company at year end		
Current assets	65,574	96,308
Total assets	72,308	105,185
Current liabilities	162	35,394
Total liabilities	5,295	35.394
	,	,
Total equity of the Company comprising:		
Share capital	45,382	45,382
Reserves	534	534
Retained earnings	21,097	23,875
Total equity	67,013	69,791

#### Company guarantees in respect of debts of its subsidiaries

Refer to Note 25

- 1. In the opinion of the Directors of Payce Consolidated Limited (the "Company"):
  - (a) The Consolidated Financial Statements, Notes to the Financial Statements and the Remuneration Report included in section 18 of the Directors' Report, are in accordance with the Corporations Act 2001, including:
    - i. giving a true and fair view of the Group's financial position as at 30 June 2013 and of its performance for the financial year ended on that date; and
    - ii. complying with Australian Accounting Standards and the Corporations Regulations 2001; and
  - (b) there are reasonable grounds to believe that the Company will be able to pay its debts as and when they become due and payable.
- 2. The Directors have been given the declarations required by Section 295A of the Corporations Act 2001 from the Managing Director and the Company Secretary/Chief Financial Officer for the financial year ended 30 June 2013.
- 3. The Directors draw attention to Note 2 (a) to the consolidated financial statement, which includes a statement of compliance with the International Financial Reporting Standards.

Signed in accordance with a resolution of the Directors.

B.M. Boyd DIRECTOR

Sydney, New South Wales 22 August 2013

C.I. Gabriel DIRECTOR



# Independent auditor's report to the members of Payce Consolidated Limited

# Report on the financial report

We have audited the accompanying financial report of Payce Consolidated Limited (the Company), which comprises the consolidated statement of financial position as at 30 June 2013, and consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the year ended on that date, notes 1 to 35 comprising a summary of significant accounting policies and other explanatory information and the directors' declaration of the Group comprising the Company and the entities it controlled at the year's end or from time to time during the financial year.

# Directors' responsibility for the financial report

The directors of the Company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards and the *Corporations Act 2001* and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement whether due to fraud or error. In note 2, the directors also state, in accordance with Australian Accounting Standards AASB 101 *Presentation of Financial Statements*, that the financial statements of the Group comply with International Financial Reporting Standards.

# Auditor's responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. These Auditing Standards require that we comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We performed the procedures to assess whether in all material respects the financial report presents fairly, in accordance with the *Corporations Act 2001* and Australian Accounting Standards, a true and fair view which is consistent with our understanding of the Group's financial position and of its performance.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

KPMG, an Australian partnership and a member firm of the KPMG network of independent member firms affiliated with KPMG International Cooperative ("KPMG International"), a Swiss entity.

Liability limited by a scheme approved under Professional Standards Legislation.



# Independence

In conducting our audit, we have complied with the independence requirements of the *Corporations Act 2001*.

# Auditor's opinion

In our opinion:

- (a) the financial report of the Group is in accordance with the Corporations Act 2001, including:
  - giving a true and fair view of the Group's financial position as at 30 June 2013 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards and the Corporations Regulations 2001.
- (b) the financial report also complies with International Financial Reporting Standards as disclosed in note 2.

# Report on the remuneration report

We have audited the Remuneration Report included in paragraphs 18.1 to 18.4 of the directors' report for the year ended 30 June 2013. The directors of the Company are responsible for the preparation and presentation of the remuneration report in accordance with Section 300A of the *Corporations Act 2001*. Our responsibility is to express an opinion on the remuneration report, based on our audit conducted in accordance with auditing standards.

# Auditor's opinion

In our opinion, the remuneration report of Payce Consolidated Limited for the year ended 30 June 2013, complies with Section 300A of the *Corporations Act 2001*.

KPMG

KPMG

Kim Lawry Partner

Sydney

22 August 2013

Additional information required by the ASX Limited Listing Rules and not disclosed elsewhere in this report. The information presented is at 22 August 2013.

# **Classes of Shares and Voting Rights**

There were 333 holders of the ordinary shares of the Company. The voting rights attaching to the ordinary shares, set out in Article 55 of the Company's Articles of Association, are:

- "(1) Subject to Sub-Article (2) of this Article 55, an entitlement to receive notice of general meetings shall confer on members the right to attend and vote thereat.
- (2) Subject to any rights or restrictions with respect to voting rights that are attached to or affect any class or classes of shares, on a show of hands each person present as a member, proxy, attorney or representative has one vote and on a poll each member present in person or by proxy, attorney or representative has:-
  - (a) one vote for every fully paid share held by him;
  - (b) one vote for each partly paid share held by him which was part of an issue of partly paid shares offered pro rata to shareholders; and
  - (c) in respect to each partly paid share held by him that was not part of an issue offered pro rata to shareholders, a vote pro rata to the proportion of the total issue price then paid up on each such share."

Distribution of Shareholders			
Category	Number of Ordinary Shareholders	Number of Ordinary Shares	Shares %
1-1,000	196	93,710	0.315
1,001-5,000	91	218,321	0.734
5,001-10,000	16	134,042	0.451
10,001-100,000	17	611,101	2.054
100,001 and over	13	28,688,051	96.446
Totals	333	29,745,225	100.000

#### **Distribution of Shareholders**

At 22 August 2013 a marketable parcel was 121 shares. The number of shareholders owning fewer than this number of shares was 17. These shareholders held 783 shares in total.

#### **On-Market Buy-Back**

There is no current on-market buy-back.

#### **Restricted Securities**

There were no restricted holdings of securities.

# **Twenty Largest Shareholders**

Ordinary Shares (quoted) as at 22 August 2013

Name	Number of Ordinary shares held	% of capital held
Lanox Pty Ltd	8,806,799	29.607
Lianshare Pty Limited	5,200,000	17.482
Ruzshare Pty Limited	4,375,758	14.711
Hurlcla Pty Limited	4,063,794	13.662
KMSJ Pty Ltd	1,607,573	5.404
Ruz Pty Limited	824,242	2.771
Coetibus Investments Pty Ltd	750,000	2.521
Matzel Pty Ltd	750,000	2.521
Netzachem Pty Ltd	750,000	2.521
Tzferes Pty Ltd	750,000	2.521
Mr Frederick Bruce Wareham	470,154	1.581
KMSJ Pty Ltd	225,950	0.760
Ms Alisa Margaret Wareham	113,781	0.383
Mr Frederick Bruce Wareham & Mrs Ailsa Margaret Wareham	99,000	0.333
Howard Hargrave Pty Limited	95,049	0.320
Llandilo Pty Limited	75,000	0.252
Jurocorp Pty Ltd	65,000	0.219
Mr Ronald Francis Ottrey	36,250	0.122
Ago Pty Ltd	30,000	0.101
Mrs Colleen Boyd	27,844	0.094

# **Substantial Shareholders**

As at 22 August 2013	
Brian Michael Boyd	14,006,799
Garry James Boyd	11,172,317
Lanox Pty Limited	8,806,799
Llanshare Pty Limited	5,200,000
KMSJ Pty Limited	1,833,523
Ruzshare Pty Limited	4,375,758
Hurlcla Pty Limited	4,063,794
Ruz Pty Limited	824,242
Llandilo Pty Limited	75,000

# Directors

Mr B.M. Boyd (Chairman & Managing Director) Mr R.S. Short (Independent Director) Mr C.I. Gabriel (Independent Director)

# Secretary

Mr B.H. Bailison

# **Registered Office**

Level 37, Chifley Tower 2 Chifley Square Sydney NSW 2000 (P) 02 8080 2300 (F) 02 8080 2399

# Share Register

Boardroom Pty Limited Level 7, 207 Kent Street Sydney NSW 2000 (P) 1300 737 760

# Auditors

KPMG







# www.payce.com.au